

## Jack Hirsh

### See More, Sell More

Wouldn't it be nice if your sales team could read minds? In this entertaining and insightful presentation, they'll learn to do the next best thing.

Although many people aren't aware of it, we are constantly expressing our thoughts, feelings, and worries to the world through our body language. What begins as a subconscious emotion or reaction can never stay hidden for long. In a matter of moments it will come out in the form of a micro expression, gesture cluster, or body position change.

In **See More, Sell More** Jack teaches audiences how they can learn to spot these unconscious signals when customers send them. And, he shows how savvy sales professionals can learn to earn trust, build rapport, and close more sales by transmitting the right things with their own body language.

This fun presentation is available as a keynote speech or training session, and packed with tips that are easy to use and understand. If you want to give your team a new set of skills they can put to use right away, book Jack today!



## About Jack Hirsh

Jack Hirsh is a speaker and behavioral expert. He is the author of the book **Planting the Seeds of Change: Growing Health, Wealth, and Happiness from the Inside Out**, as well as the forthcoming book **See More, Sell More: Decoding Body Language for Increased Sales**.

As a certified clinical hypnotherapist, Jack is an expert in how people can utilize the power of the subconscious mind to reach their most important personal and professional goals.

His career is guided by two important beliefs. The first is that each of us is stronger and more resilient than we know. And the second is that people tend to learn faster, and hold onto the knowledge they have gained, when they are having fun and getting tips they can use right away.

Jack has shared his secrets for motivation and success with thousands through his book, articles, and keynote speeches. He has appeared on television networks such as **NBC** and has been featured in several publications including **Fast Company** and the **Huffington Post**.